# Tim North, Jr.

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## FIELD SERVICE TECHNICIAN

## VALUE STATEMENT

6 years Field Service Technician experience. Looking for a challenging and exciting opportunity to utilize my extensive customer service, logistics, and business knowledge.

## SKILLS

- Field Service Technician
- Account Management
- Business Development
- Customer Service / Sales

- Welder
- Fabrication
- Machinist
- Automotive Technician

## EXPERIENCE

Lift Truck Sales & Service - Kansas City, MO - September 2023 to Present

#### Field Service Technician

- Manage largest account territory within the southern and western Kansas City area
- Maintain long term customer relationships
- Coordinate sales of new and used equipment for customers
- Engage in troubleshooting of equipment and complete repairs as needed
- Schedule and manage quarterly preventative maintenance agreements
- Order accurate amounts of parts and supplies to maintain necessary inventory
- · Contribute to repeat and referral business by using highest level of customer service and problem-solving skills
- Responsible for Doosan, Linde, Clark, Genie equipment

Ryan Transportation - Overland Park, KS - April 2022 to September 2023

## **National Account Manager**

- Solicited and generated new business
- Maintained day to day account operations
- Communicated directly with customers regarding their trucking/logistics needs

Lift Truck Sales & Service - Kansas City, MO - August 2016 to April 2022

#### Field Service Technician

- Managed largest account territory within the southern and western Kansas City area
- Maintained long term customer relationships
- Coordinated sales of new and used equipment for customers
- Engaged in troubleshooting of equipment and complete repairs as needed
- Scheduled and managed quarterly preventative maintenance agreements
- Ordered accurate amounts of parts and supplies to maintain necessary inventory
- Contributed to repeat and referral business by using highest level of customer service and problem-solving skills
- Responsible for Doosan, Linde, Clark, Genie equipment

Crown Lift Trucks - Lenexa, KS - August 2015 to August 2016

## Field Service Technician

- Acted as the dedicated onsite Field Service Technician for Ceva Logistics in Kansas City, MO
- Maintained long term customer relationship
- Coordinate sales of new and used equipment for Ceva Logistics
- Managed and monitored 50+ forklifts for Ceva Logistics
- Responsible for C-5 Crown equipment

NTB/National Tire and Battery - Olathe, KS and Houston, TX - 2015; 2013 to 2014

Lead Automotive Technician/Automotive Technician

Calvert's Express Auto and Tire - Olathe, KS - 2014 to 2015

Automotive Technician

## EDUCATION

 Johnson County Community College – Overland Park, KS Welding / Fabrication 2010 to 2011